



Unizyx Holding Corporation(3704)

**2017 Third Quarter
Earnings Conference**

November 17, 2017



Safe Harbor Notice

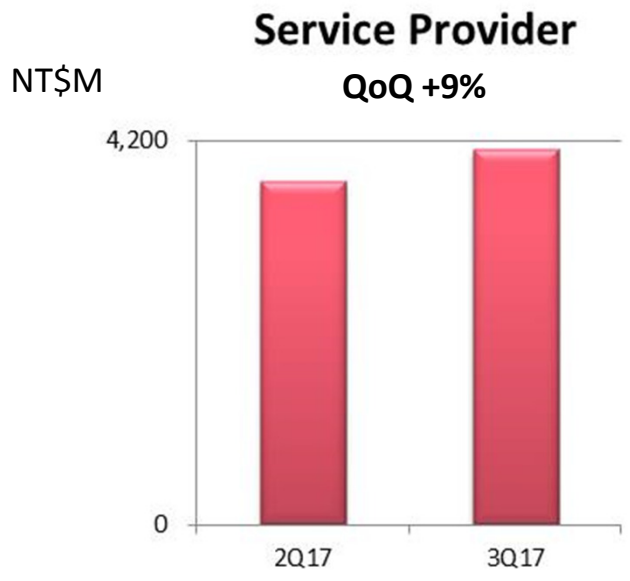
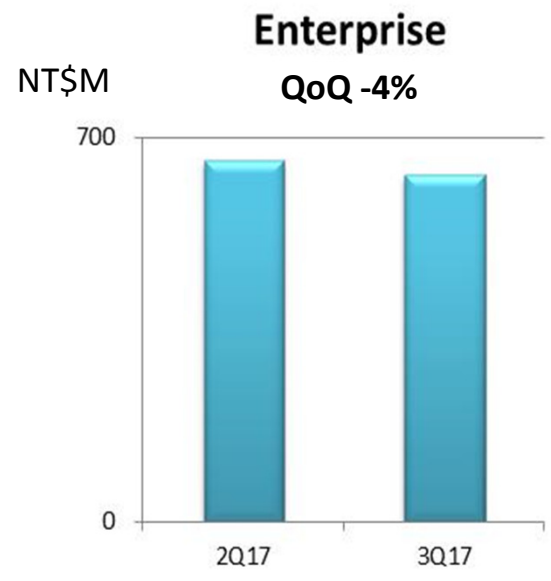
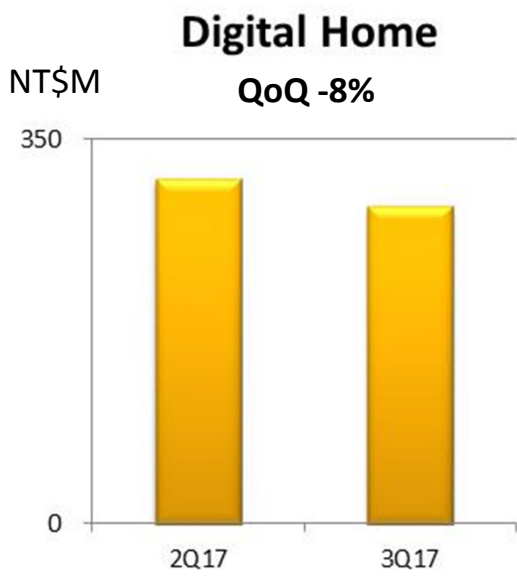
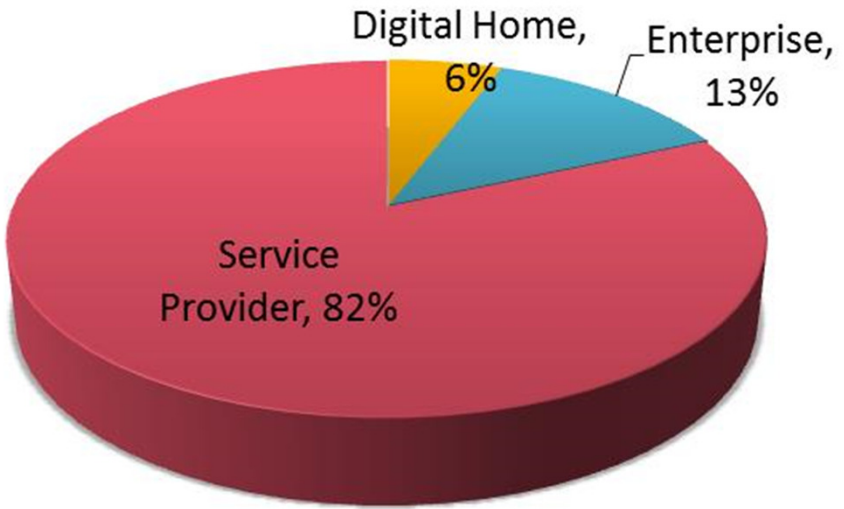
- **The statements contains historical information and forward-looking statements.**
- **Such forward-looking statements involve unknown risks and uncertainties , which may cause the actual performance, financial condition or results of forecast of Unizyx Holding Corporation to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements.**

3Q17 Income Statement

Unit: NT\$ Million	<u>3Q17</u>	<u>%</u>	<u>2Q17</u>	<u>%</u>	<u>3Q16</u>	<u>%</u>	<u>QoQ%</u>	<u>YoY%</u>
Net Sales	5,016	100.0%	4,711	100.0%	5,249	100.0%	6.5%	-4.5%
Cost of Goods Sold	3,767	75.1%	3,762	79.8%	4,067	77.5%	0.1%	-7.4%
Gross Profit	1,249	24.9%	950	20.2%	1,182	22.5%	31.5%	5.6%
Operating Expenses	1,210	24.1%	1,133	24.0%	1,149	21.9%	6.8%	5.2%
Operating Income (Loss)	39	0.8%	(183)	-3.9%	33	0.6%		
Non-Operating Income (Loss)	21	0.4%	58	1.2%	(114)	-2.2%		
Income (Loss) before Tax	60	1.2%	(125)	-2.7%	(81)	-1.6%		
Income Tax (Gain)	32	0.6%	(21)	-0.5%	(20)	-0.4%		
Net Income (Loss)	28	0.6%	(104)	-2.2%	(61)	-1.2%		
Net Income (Loss) to Shareholders of the Parent Company	26	0.5%	(105)	-2.2%	(60)	-1.1%		
EPS (NT Dollar)	0.06		(0.24)		(0.14)			

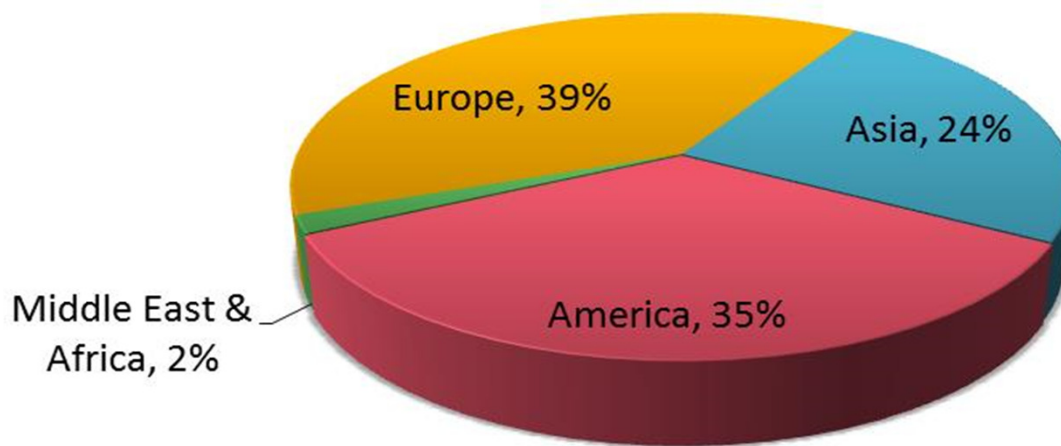


3Q17 Revenue by Product

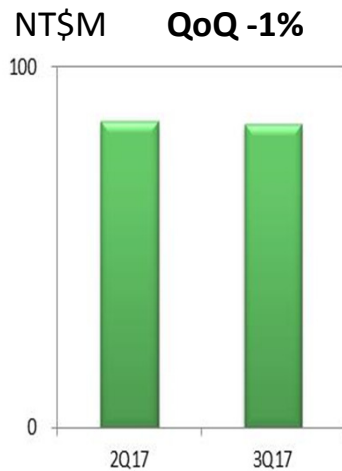




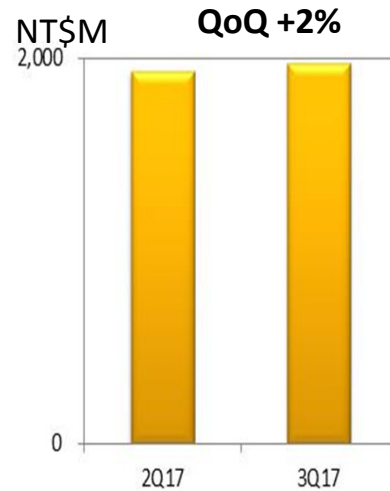
3Q17 Revenue by Region



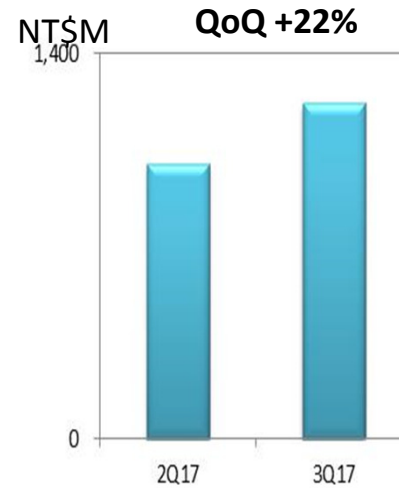
Middle East & Africa



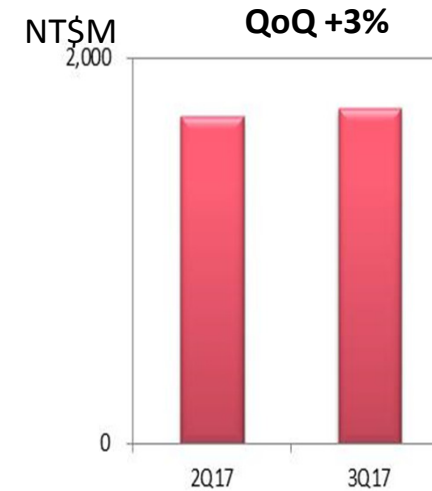
Europe



Asia



America



Balance Sheets & Key Indices

Unit: NT\$ Million	<u>3Q17</u>	<u>%</u>	<u>2Q17</u>	<u>%</u>	<u>3Q16</u>	<u>%</u>
Cash and Cash Equivalents	3,205	21%	3,220	23%	2,886	18%
Accounts Receivable	4,897	32%	4,296	30%	5,782	37%
Inventories	3,681	24%	3,268	23%	3,857	25%
Long-term Investments	93	1%	96	1%	116	1%
Property, Plant and Equipment	1,908	13%	1,930	14%	1,988	13%
Other Assets	1,315	9%	1,279	9%	977	6%
Total Assets	15,099	100%	14,090	100%	15,606	100%
Current Liabilities	6,698	44%	5,777	41%	6,890	44%
Non-Current Liabilities	223	1%	218	2%	158	1%
Total Liabilities	6,921	46%	5,994	43%	7,048	45%
Total Equity	8,178	54%	8,095	57%	8,558	55%
Key Indices						
AR Turnover Days	84		80		109	
Inventory Turnover Days	85		80		87	
Current Ration (X)	1.9		2.0		1.9	

The Unizyx logo consists of the word "Unizyx" in a white, sans-serif font, centered within a dark blue rectangular background.

Thank you

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